### Occupancy History of Barbican Estate Car Parking – March 2019

| Charge | Date       | Residential Let Bays | % Change | Comments   |  |  |
|--------|------------|----------------------|----------|--|--|--|
| £990   | June 2006  | 863                  | -1%      |  |  |  |
| £990   | Dec 2007   | 848                  | -2%      |  |  |  |
| £990   | Oct 2008   | 820                  | -3%      |  |  |  |
| £1,038 | Oct 2009   | 777                  | -5%      |  |  |  |
| £1,038 | Oct 2010   | 752                  | -3%      |  |  |  |
| £1,070 | Oct 2011   | 744                  | -1%      |  |  |  |
| £1,126 | Oct 2012   | 737                  | -1%      |  |  |  |
| £1,155 | Nov 2013   | 718                  | -3%      |  |  |  |
| £1,183 | Nov 2014   | 691                  | -4%      |  |  |  |
| £1,210 | Nov 2015   | 682                  | -1%      |  |  |  |
| £1,225 | Sept 2016  | 679                  | -1%      |  |  |  |
| £1,225 | Nov 2017   | 648                  | -5%      |  |  |  |
| £1,258 | June 2018  | 653                  | +1%      | BRC June 2018 - Approved charge of £1,340 from Sept 2018                   |  |  |
| £1,340 | March 2019 | 615                  | -6%      | BRC June 2018 – Charge of £1,340 subject to one-year review in June 2019   |  |  |
| £1,420 | Sept 2019  |                      |          | BRC June 2018 - Phased increase over 3 years to be reviewed after one year |  |  |
| £1,500 | Sept 2020  |                      |          | TBC  |  |  |

#### **Elasticity of Demand – March 2019**

The following table displays the number of new car bay licences taken by residents and the figures for surrendered licences at the Barbican Estate.

#### Surrender Reasons - before review by BRC in June 2018

| Jan 2018 - May 2018 | Car Bays |
|---------------------|----------|
| Moved out           | 6        |
| Too Expensive       | 1        |
| Don't need a Car    | 7        |
| No Comment          | 106      |

#### Surrender Reasons - after charge review

| June 2018 – March 2019 | Car Bays |
|------------------------|----------|
| Moved out              | 10       |
| Too Expensive          | 2        |
| Don't need a Car       | 23       |
| No Comment             | 113      |

| Jan 2018 - May 2018 | New | Surrenders |
|---------------------|-----|------------|
| Car Bays            | 95  | 120        |

| June 2018 - March 2019 | New | Surrenders |
|------------------------|-----|------------|
| Car Bays               | 110 | 148        |

#### **Surrender of old Stores**

- Transportable Stores No transfers have taken effect
- Car Park Stores (Thomas More Car Park) Large 2 stores were transferred to new larger stores
- No store surrenders have taken place as a result of rent increase
- Stores in block 14 stores have transferred to new larger stores

### **New Stores rent & occupancy – March 2019**

|          |                      | Size    | Rent/Sq. ft. | Rent                 | Occupancy as of March 2019 |        |       |      |   |
|----------|----------------------|---------|--------------|----------------------|----------------------------|--------|-------|------|---|
| Location | Stores               | Sq. ft. | £/sq. ft.    | Price from Sept 2018 | Let                        | Vacant | Total | %    | Comments  |
| Car Park | Large                | 43      | 20           | £860 per year        | 51                         | 156    | 207   | 25%  | BRC June 2018 – Rent subject to review after 1 year |
| Car Park | Extra Large          | 61      | 20           | £1,220 per year      | 42                         | 14     | 56    | 75%  | BRC June 2018 - Rent subject to review after 1 year |
| Car Park | Extra Extra<br>Large | 86      | 20           | £1,720 per year      | 50                         | 0      | 50    | 100% | BRC June 2018 - Rent subject to review after 1 year |

### **Current Stores rent & occupancy – March 2019**

|          |               | Size    | Rent/sq. ft. | Rent                   |       | Occupancy |       |     |   |
|----------|---------------|---------|--------------|------------------------|-------|-----------|-------|-----|---|
| Location | Stores        | Sq. ft. | £/sq. ft.    | Rent from Sept<br>2018 | Let   | Vacant    | Total | %   | Comments  |
| Block    | Standard      | 13      | 25           | £326                   | 1,000 | 50        | 1,050 | 95% | BRC June 2018 - Review rent after 1 year  |
| Car Park | Transportable | 32      | 14           | £448                   | 104   | 2         | 106   | 98% | BRC June 2018 - New users - rents from Sept 2018 - £20 per sq. ft.  Existing users – 3-year policy: £14 per sq. ft. Sept 2018 £17 per sq. ft. from Sept 2019 £20 per sq. ft. from Sept 2020 |
| Car Park | Large         | 41      | 14           | £574                   | 53    | 1         | 54    | 98% | BRC June 2018 - New users - rents from Sept 2018 - £20 per sq. ft.  Existing users - 3-year policy: £14 per sq. ft Sept 2018 £17 per sq. ft. from Sept 2019 £20 per sq. ft. from Sept 2020  |

#### Financial Forecast – Car Parking

| <b>CAR PARKING</b>          |  |          |          |
|-----------------------------|--|----------|----------|
|                             |  | Original | Revised  |
|                             |  | Budget   | Position |
|                             |  | 2019-20  | 2019-20  |
| Income £ 000's              |  |          |          |
|                             | Occupancy reducing by 5% through year, rate at £1,420 from end         |          |          |
| Car Parks                   | of Sept  | 820      |          |
|                             | Occupancy reducing by 5% through year, rate at £1,340 from end of Sept |          | 803      |
|                             | 0.000  |          |          |
| New Stores                  |  |          |          |
|                             | Large  | 152      | 74       |
|                             | X Large  | 57       | 60       |
|                             | XX Large   | 73       | 86       |
| Existing Stores in Car Park |  | 66       | 77       |
| Sub-total                   |  | 348      | 297      |
| Fees & Misc.                |  | 69       | 69       |
| Service Charge              |  | 302      | 302      |
| Total Income                |  | 1539     | 1471     |
| Expenditure                 |  | -1777    | -1777    |
|                             |  | -238     | -306     |

Half-year effect

Occupancy much lower than forecasted

#### Financial Forecast – Stores outside Car Park

|  | Original   | Revised   |
|--|--|---|
|  | Budget   | Position  |
|  | 2019-20  | 2019-20   |
|  |  |   |
| Stores @ £326                                      | 284  |   |
| Stores @ £326 rising to £336 from end of Sept 2019 |  | 331   |
|  | -359   | -359  |
|  | -75  | -28   |
|  | Stores @ £326 Stores @ £326 rising to £336 from end of Sept 2019 | Stores @ £326 284  Stores @ £326 rising to £336 from end of Sept 2019  -359 |